

Leading EDGE • Teaching EDGE

Trainer's EDGE



Explain ■ Demonstrate ■ Guide ■ Enable

The Leading EDGE

- Effective leaders usually have more than one leadership style.
- A key to good leadership is to match the style of leadership to the people and the stage of the team's development.



E*xplain*

D*emonstrate*

G*uide*

E*nable*

Stage of Team Development

FORMING

- High Enthusiasm
- High Motivation
- Low Skills

Forming requires

EXPLAINING



Stage of Team Development

STORMING

- Low Enthusiasm
- Low Skills

Storming requires

DEMONSTRATING



Stage of Team Development

NORMING

- Rising Enthusiasm
- Growing Skills

Norming requires

GUIDING & COACHING



Stage of Team Development

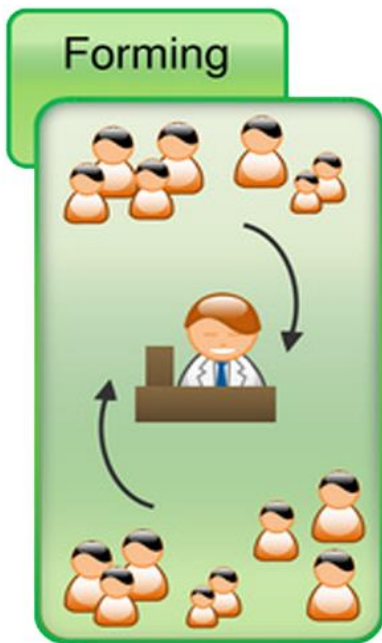
PERFORMING

- High Enthusiasm
- High Skills

*Performing usually
requires **ENABLING***



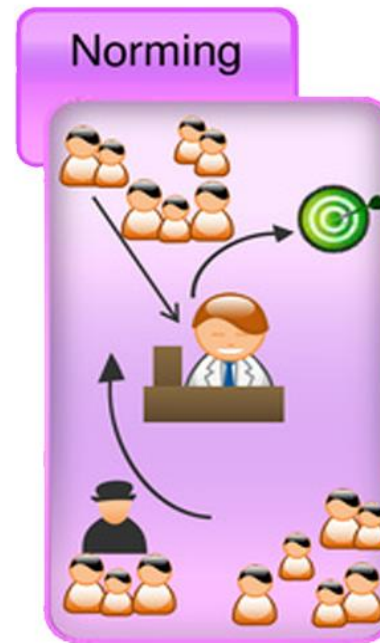
Stage of Team Development



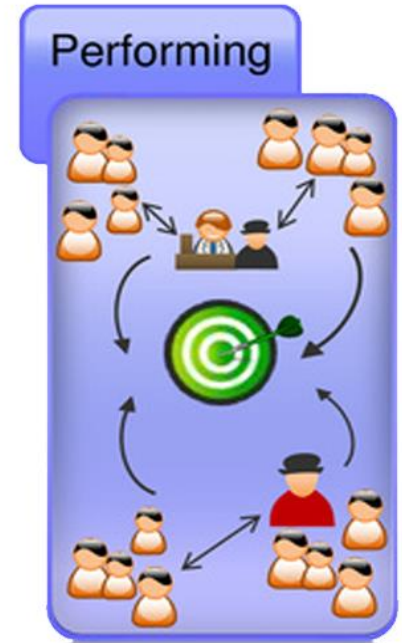
PICK UP STICKS



AT ODDS



COMING AROUND



AS ONE

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