

Popcorn Unit Kernal

Unit Level Volunteer Job Summary



Purpose of this Position:

To work with the Committee Chair to conduct a fun and successful popcorn sale.

Guidelines for success:

- ◆ **DO NOT DO THIS ALONE!** - Build a team to include Unit Distribution Captain and Unit Promotions Captain.
- ◆ Make sure your Unit sale is infused with fun!
- ◆ Motivate scouts to exceed Unit sales goals.
- ◆ **SPREAD THE WORD!** - Collect and teach “best practices” to scouts.
- ◆ Become well versed with the Trail’s End Popcorn website and the submission of Unit product orders, including prize orders.

Meetings to hold:

- ◆ Organize and conduct initial program meeting with Unit Operations Captain and Unit Promotions Captain to delegate appropriate activities.
- ◆ Organize Unit Kickoff for your Unit to promote Popcorn Sales and encourage Units to attend one of the Council Kickoffs.

Meetings to attend:

- ◆ Monthly Unit Committees and Roundtable meetings (when applicable)
- ◆ Annual Council Popcorn Kickoff Training

Training to receive:

- ◆ Read Unit Leader’s Guide and review all Popcorn Sale paperwork.
- ◆ Annual Council Popcorn Kickoff Training

Expectations:

- ◆ Register with the Boy Scouts of America as a Unit Committee Member
- ◆ Attend Unit meetings to report your progress to the Committee Chair (when applicable).
- ◆ Manage Unit Sale by completing and returning all Popcorn related paperwork and materials to Council in a timely manner.
- ◆ Understand Unit goals and work to exceed them.
- ◆ Visit www.grandcanyoncouncil.org/scoutorama for additional information.

Contact
District Executive
with questions.